

Schedule 2
FORM ECSRC – OR

(Select One)

☒ **QUARTERLY FINANCIAL REPORT** for the period ended June 30, 2020
Pursuant to Section 98(2) of the Securities Act, 2001

OR

☐ **TRANSITION REPORT**
for the transition period from _____ to _____
Pursuant to Section 98(2) of the Securities Act, 2001
(Applicable where there is a change in reporting issuer's financial year)

Issuer Registration Number: C&W18129KN002219

Cable & Wireless St.Kitts and Nevis Limited

(Exact name of reporting issuer as specified in its charter)

St.Kitts & Nevis

(Territory or jurisdiction of incorporation)

PO Box 86, Basseterre, St.Kitts & Nevis

(Address of principal executive Offices)

(Reporting issuer's:

Telephone number (including area code): 869-467-3707

Fax number: _____

Email address: michael.h.davis@cwc.com

(Former name, former address and former financial year, if changed since last report)

(Provide information stipulated in paragraphs 1 to 8 hereunder)

Indicate the number of outstanding shares of each of the reporting issuer's classes of common stock, as of the date of completion of this report. _____

CLASS	NUMBER
Ordinary Shares	33,130,418

SIGNATURES

A Director, the Chief Executive Officer and Chief Financial Officer of the company shall sign this Annual Report on behalf of the company. By so doing each certifies that he has made diligent efforts to verify the material accuracy and completeness of the information herein contained.

The Chief Financial Officer by signing this form is hereby certifying that the financial statements submitted fairly state the company's financial position and results of operations, or receipts and disbursements, as of the dates and period(s) indicated. The Chief Financial Officer further certifies that all financial statements submitted herewith are prepared in accordance with International Accounting Standards consistently applied (except as stated in the notes thereto) and (with respect to year-end figures) including all adjustments necessary for fair presentation under the circumstances.

Name of Chief Executive Officer:

David Lake

Signed and Certified

Signature

19 March 2021

Date

Name of Director:

Osbert Liburd

Signed and Certified

Signature

19 March, 2021

Date

Name of Chief Financial Officer:

Michael H. Davis

Signed and Certified

Signature

19 March 2021

Date

INFORMATION TO BE INCLUDED IN FORM ECSRC-OR

1. Financial Statements

Provide Financial Statements for the period being reported in accordance with International Accounting Standards. The format of the financial statements should be similar to those provided with the registration statement. Include the following:

- (a) Condensed Balance Sheet as of the end of the most recent financial year and just concluded reporting period.
- (b) Condensed Statement of Income for the just concluded reporting period and the corresponding period in the previous financial year along with interim three, six and nine months of the current financial year and corresponding period in the previous financial year.
- (c) Condensed Statement of Cash Flows for the just concluded reporting period and the corresponding period in the previous financial year along with the interim three, six and nine months of the current financial year and the corresponding period in the previous financial year.
- (d) By way of *Notes to Condensed Financial Statements*, provide explanation of items in the financial statements and indicate any deviations from generally accepted accounting practices.

2. Management's Discussion and Analysis of Financial Condition and Results of Operation.

Discuss the reporting issuer's financial condition covering aspects such as liquidity, capital resources, changes in financial condition and results of operations during the reporting period. Discussions of liquidity and capital resources may be combined whenever the two topics are interrelated. Discussion of material changes should be from the end of the preceding financial year to the date of the most recent interim report.

The Management's Discussion and Analysis should disclose sufficient information to enable investors to judge:

- 1. The quality of earnings;
- 2. The likelihood that past performance is indicative of future performance; and
- 3. The issuer's general financial condition and outlook.

It should disclose information over and above that which is provided in the management accounts and should not be merely a description of the movements in the financial statements in narrative form or an otherwise uninformative series of technical responses. It should provide management's perspective of the company that enables investors to view the business from the vantage point of management.

The discussion should focus on aspects such as liquidity; capital resources; changes in financial condition; results of operations; material trends and uncertainties and measures

taken or to be taken to address unfavourable trends; key performance indicators; and non-financial indicators.

General Discussion and Analysis of Financial Condition

The post Covid era, which occurred in Q2 presented challenges for the business. Limited hours of operations as well as the closure of many businesses contributed to the decline in revenue as customers experienced job loss and wage cuts. A comparison of the revenue indicated a decline of 11% and 12% compared to Q1 and the prior year respectively.

The mobile line of business contributed mainly to the decline. Other lines of businesses also experienced a similar position with the exception of Managed Services. The Covid-19 pandemic caused businesses to make specific demands on the company to facilitate their employees working from home.

Operating costs increased by 6% compared to Q2 of the previous year. The increase was driven by network costs, which came from a reclassification of costs in the previous year. A year to date view of network costs, however, indicated a 14% decline compared to the previous year due to cost saving initiatives that are being undertaken.

Operating profit fell by 37% compared to the same period of the previous year and 38% in YTD compared to the previous year.

The business performance for the rest of the year is very uncertain. However, the leadership team remains confident that the results of the business will yield a positive outcome given the execution of Strategic Reset and Bold Strikes initiatives.

Liquidity and Capital Resources

Provide a narrative explanation of the following (but not limited to):

- i) The reporting issuer's financial condition covering aspects such as liquidity, capital resources, changes in financial condition and results of operations.
- ii) Any known trends, demands, commitments, events or uncertainties that will result in, or that are reasonably likely to result in, the issuer's liquidity increasing or decreasing in any material way. If a deficiency is identified, indicate the course of action that the reporting issuer has taken or proposes to take to remedy the deficiency.
- iii) The issuer's internal and external sources of liquidity and any material unused sources of liquid assets.
- iv) Provisions contained in financial guarantees or commitments, debt or lease agreements or other arrangements that could trigger a requirement for an early payment, additional collateral support, changes in terms, acceleration of maturity, or the creation of an additional financial obligation such as adverse changes in the issuer's financial ratios, earnings, cash flows or stock price or changes in the value of underlying, linked or indexed assets.

- v) Circumstances that could impair the issuer's ability to continue to engage in transactions that have been integral to historical operations or are financially or operationally essential or that could render that activity commercially impracticable such as the inability to maintain a specified level of earnings, earnings per share, financial ratios or collateral.
- vi) Factors specific to the issuer and its markets that the issuer expects will affect its ability to raise short-term and long-term financing, guarantees of debt or other commitment to third parties, and written options on non-financial assets.
- vii) The relevant maturity grouping of assets and liabilities based on the remaining period at the balance sheet date to the contractual maturity date. Commentary should provide information about effective periods and the way the risks associated with different maturity and interest profiles are managed and controlled.
- viii) The issuer's material commitments for capital expenditures as of the end of the latest fiscal period, and indicate the general purposes of such commitments and the anticipated source of funds needed to fulfil such commitments.
- ix) Any known material trends, favorable or unfavorable, in the issuer's capital resources, including any expected material changes in the mix and relative cost of capital resources, considering changes between debt, equity and any off-balance sheet financing arrangements.

Discussion of Liquidity and Capital Resources

The Company manages operational liquidity, which is supported by Regional Treasury in order to meet its financial obligations and strategic initiatives.

Off Balance Sheet Arrangements

Provide a narrative explanation of the following (but not limited to):

- i) Disclosures concerning transactions, arrangements and other relationships with unconsolidated entities or other persons that are reasonably likely to materially affect liquidity or the availability of, or requirements for capital resources.
- ii) The extent of the issuer's reliance on off-balance sheet arrangements should be described fully and clearly where those entities provide financing, liquidity, market or credit risk support, or expose the issuer to liability that is not reflected on the face of the financial statements.
- iii) Off-balance sheet arrangements such as their business purposes and activities, their economic substance, the key terms and conditions of any commitments, the initial on-going relationship with the issuer and its affiliates and the potential risk exposures resulting from its contractual or other commitments involving the off-balance sheet arrangements.
- iv) The effects on the issuer's business and financial condition of the entity's termination if it has a finite life or it is reasonably likely that the issuer's arrangements with the entity may be discontinued in the foreseeable future.

As at June 30, 2020 there were no Off Balance Sheet Arrangements.

Results of Operations

In discussing results of operations, issuers should highlight the company's products and services, facilities and future direction. There should be a discussion of operating considerations and unusual events, which have influenced results for the reporting period. Additionally, any trends or uncertainties that might materially affect operating results in the future should be discussed.

Provide a narrative explanation of the following (but not limited to):

- i) Any unusual or infrequent events or transactions or any significant economic changes that materially affected the amount of reported income from continuing operations and, in each case, the extent to which income was so affected.
- ii) Significant components of revenues or expenses that should, in the company's judgment, be described in order to understand the issuer's results of operations.
- iii) Known trends or uncertainties that have had or that the issuer reasonably expects will have a material favorable or unfavorable impact on net sales or revenues or income from continuing operations.
- iv) Known events that will cause a material change in the relationship between costs and revenues (such as price increases, costs of labour or materials), and changes in relationships should be disclosed.
- v) The extent to which material increases in net sales or revenues are attributable to increases in prices or to increases in the volume or amount of goods or services being sold or to the introduction of new products or services.
- vi) Matters that will have an impact on future operations and have not had an impact in the past.
- vii) Matters that have had an impact on reported operations and are not expected to have an impact upon future operations
- viii) Off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships that have or are reasonably likely to have a current or future effect on the registrant's financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.
- ix) Performance goals, systems and, controls.

Overview of Results of Operations

Cable & Wireless St.Kitts-Nevis is being considered as a vital business during this pandemic. The availability of all lines of businesses remained critical during the lockdown days and days of limited operations because communication was essential.

All lines of businesses remained stable during the pandemic but experienced a decline. Mobile revenue fell by 16% and 36% compared to Q1 in the current year and Q2 of the previous year respectively. Extended periods of lockdowns, a closed border and shuttered businesses were responsible for this adverse impact.

Managed Services was the only line of business, which grew. A YoY comparison indicated a 128% increase. During the period of shutdown the team focused on providing companies with business continuity solutions to facilitate working from home. Two of our customers activated the Unified Communication application on their PBX, which allowed them to use teleworkers more extensively.

Fixed line service suffered a 13% and 51% decline compared to Q1 and YoY respectively. The hospitality sector was the most impacted and many requested downgrades in services, temporary disconnections and cessation of landline services.

Broadband experienced a 2% and 25% decline in comparison to Q1 and YoY respectively. Despite demands for the service to facilitate working from home and virtual learning, the closure of businesses as well as permanent disconnections for other businesses contributed to this adverse impact.

Given the pressure on top line, intense focus has been placed on the prudent management of cost and collection of cash. Our success at both is critical if the Company is to deliver on its goal to keep everyone employed during this crisis.

With this high level of uncertainty, it is difficult to accurately forecast what the end of year numbers would turn out to be. Exhibiting the right behaviours is going to be crucial to delivering respectable results under these unprecedented circumstances. With strong decisive leadership from The Central Leadership Team coupled with our steadfast efforts on the ground, management is confident that our full year results will be the best that they could be.

3. Disclosure about Risk Factors.

Provide a discussion of the risk factors that may have an impact on the results from operations or on the financial conditions. Avoid generalised statements. Typical risk factors include untested products, cash flow and liquidity problems, dependence on a key supplier or customer, management inexperience, nature of business, absence of a trading market (specific to the securities of the reporting issuer), etc. Indicate if any risk factors have increased or decreased in the time interval between the previous and current filing.

We have managed and mitigated certain risk factors by entering into long term agreements and leveraging the buying power of the group. Liquidity risk has also been mitigated by leveraging the expertise of the group Treasury team as well as the pool financing facility. Covid-19 has become a threat to the viability of the business, as customers who experience job loss or wage cuts struggle to pay for telecommunication services.

4. Legal Proceedings.

A legal proceeding need only be reported in the ECSRC – OR filed for the period in which it first became a reportable event and in subsequent interim reports in which there have been material developments. Subsequent Form ECSRC – OR filings in the same financial year in which a legal proceeding or a material development is reported should reference any previous reports in that year. Where proceedings have been terminated during the period covered by the report, provide similar information, including the date of termination and a description of the disposition thereof with respect to the reporting issuer and its subsidiaries.

Not applicable.

5. Changes in Securities and Use of Proceeds.

- (a) Where the rights of the holders of any class of registered securities have been materially modified, give the title of the class of securities involved. State briefly the general effect of such modification upon the rights of holders of such securities.

Not applicable.

(a) Where the use of proceeds of a security issue is different from that which is stated in the registration statement, provide the following:

- Offer opening date (provide explanation if different from date disclosed in the registration statement)

Not applicable

- Offer closing date (provide explanation if different from date disclosed in the registration statement)

Not applicable

- Name and address of underwriter(s)

Not applicable

- Amount of expenses incurred in connection with the offer

- Net proceeds of the issue and a schedule of its use

- Payments to associated persons and the purpose for such payments

Not applicable

(c) Report any working capital restrictions and other limitations upon the payment of dividends.

Not applicable

6. Defaults upon Senior Securities.

- (a) If there has been any material default in the payment of principal, interest, a sinking or purchase fund instalment, or any other material default not satisfied within 30 days, with respect to any indebtedness of the reporting issuer or any of its significant subsidiaries exceeding 5 per cent of the total assets of the reporting issuer and its consolidated subsidiaries, identify the indebtedness. Indicate the nature of the default. In the case of default in the payment of principal, interest, or a sinking or purchase fund instalment, state the amount of the default and the total arrears on the date of filing this report.

Not applicable

- (b) If any material arrears in the payment of dividends have occurred or if there has been any other material delinquency not satisfied within 30 days, give the title of the class and state the amount and nature of the arrears or delinquency.

Not applicable

7. Submission of Matters to a Vote of Security Holders.

If any matter was submitted to a vote of security holders through the solicitation of proxies or otherwise during the financial year covered by this report, furnish the following information:

- (a) The date of the meeting and whether it was an annual or special meeting.

Not applicable

- (b) If the meeting involved the election of directors, the name of each director elected at the meeting and the name of each other director whose term of office as a director continued after the meeting.

Not applicable

- (c) A brief description of each other matter voted upon at the meeting and a statement of the number of votes cast for or against as well as the number of abstentions as to each such matter, including a separate tabulation with respect to each nominee for office.

Not applicable

- (d) A description of the terms of any settlement between the registrant and any other participant.

Not applicable

- (e) Relevant details of any matter where a decision was taken otherwise than at a meeting of such security holders.

Not applicable

8. Other Information.

The reporting issuer may, at its option, report under this item any information, not previously reported in a Form ECSRC – MC report (used to report material changes), with respect to which information is not otherwise called for by this form, provided that the material change occurred within seven days of the due date of the Form ECSRC-OR report. If disclosure of such information is made under this item, it need not be repeated in a Form ECSRC – MC report which would otherwise be required to be filed with respect to such information or in a subsequent Form ECSRC – OR report.

Not applicable

Cable & Wireless (St. Kitts & Nevis) Limited
Statement of Profit or Loss and Other Comprehensive Income
For the period ended June 30, 2020
(Expressed in thousands of XCD)

	2020 Unaudited Results Apr- Jun	2019 Unaudited Results Apr- Jun	2020 Unaudited Results Jan- Jun	2019 Unaudited Results Jan- Jun
Revenue	16,903	19,213	35,862	39,559
Operating costs before depreciation and amortisation	(10,219)	(9,672)	(20,907)	(20,125)
Depreciation	(2,690)	(2,199)	(5,628)	(4,233)
Amortisation	(9)	(7)	(18)	(18)
Operating profit before exceptional items	3,985	7,335	9,309	15,183
Operating exceptional items	309	(1,023)	(545)	(1,424)
Operating profit after exceptional items	4,294	6,312	8,764	13,759
Finance income	505	496	1,034	920
Finance expense	(530)	(8)	(749)	-
Profit before income tax	4,269	6,800	9,049	14,679
Income tax expense	(1,294)	(5,431)	(2,832)	(8,521)
Profit for the year being total comprehensive income for the year	2,975	1,369	6,217	6,158

Cable & Wireless (St. Kitts & Nevis) Limited
Statement of Financial Position
As at 30 June 2020

(Expressed in thousands of XCD)

2020 Unaudited Results Jun	2019 Audited Results Dec
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Assets

Non-current assets

Intangible assets	727	744
Property, plant And equipment	75,165	79,703
Right of use asset	1,533	1,666
Prepayments	447	520
	77,872	82,633

Current assets

Trade and other receivables	19,737	17,470
Inventories	214	230
Cash and cash equivalents	2,995	4,057
Due from related parties	90,035	89,721
	112,981	111,478

Total assets

190,853	194,111
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Liabilities

Current liabilities

Trade and other payables	22,485	19,912
Due to related parties	13,495	23,902
Contract liability	1,018	1,018
Current lease liability	446	407
Share-based payment accrual	168	
Bank Overdraft	-	135
	37,611	45,374

Non-current liabilities

Contract liability	343	368
Tax liability	3,131	3,011
Provisions non-current	1,908	2,099
Long-term lease liability	1,299	1,308
Deferred tax liability	5,489	5,573
	12,170	12,359

Net Assets

141,072	136,378
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Equity

Share capital	33,130	33,130
Share premium	3,009	3,009
Revaluation Reserve	103	102
Reserves	104,830	100,137

Total equity

141,072	136,378
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Cable & Wireless (St. Kitts & Nevis) Limited
Statement of Cash Flows
For the period ended Jun 30 2020
(Expressed in thousands of XCD)

	2020 Unaudited Results Apr- Jun	2019 Unaudited Results Apr- Jun	2020 Unaudited Results Jan- Jun	2019 Unaudited Results Jan- Jun
Cash flow from operating activities				
Profit before Income tax for the year	4,269	6,801	9,049	14,678
Adjustments for:				
Depreciation	2,690	2,199	5,628	4,233
Amortization	9	7	18	18
Finance Income	(505)	(496)	(1,034)	(920)
Finance Expense	530	8	749	10
Operating cash flows before working capital changes	6,993	8,519	14,410	18,019
Changes in working capital				
Decrease/(Increase) in inventories	(23)	(83)	272	(11)
Decrease/(Increase) in trade and other receivables	(1,709)	(2,317)	(5,264)	(3,612)
Decrease/(Increase) in prepayments non-current	92	36	218	73
Decrease/(Increase) in due from related party balances	5,606	(12,269)	(24,888)	(11,031)
(Decrease)/Increase in due to related party balances	1,331	626	854	(4,258)
(Decrease)/Increase in trade and other payables	(152)	5,007	7,247	3,917
(Decrease)/Increase in provisions and other operating activities	(3,617)	2,882	(596)	2,872
Cash generated from operations	8,520	2,401	(7,747)	5,969
Interest paid	(530)	(8)	(749)	(10)
Interest received	505	496	1,034	920
Income tax paid	(1,952)	(2,338)	(4,305)	(4,647)
Net cash from operating activities	6,543	551	11,766	2,232
Cashflows from investing activities				
Purchase of property, plant and equipment	(4,680)	(1,497)	(8,906)	(1,892)
Net cash used in investing activities	(4,680)	(1,497)	(8,906)	(1,892)
Cash flows from financing activities				
Dividends paid	-	(1,131)	-	(1,131)
Net cash used in financing activities	-	(1,131)	-	(1,131)
Net increase/(Decrease) in cash and cash equivalents	1,863	(2,078)	2,860	(791)
Cash and cash equivalents at beginning of the period	1,132	2,034	-	747
Cash and cash equivalents at the end of the period	2,995	(44)	2,860	(44)